

PRODUCT SPECIALIST

Innovia Medical | Eagan, MN

JOB SUMMARY

To serve in a technical support position to the InstruSafe sales, marketing, and customer service departments with the ability to identify technical issues, strengthen sales and assure customer satisfaction.

ESSENTIAL DUTIES + RESPONSIBILITIES

- Provide technical support to sales representatives, distributors, customers and prospects
- Design, build, document, photograph custom trays
- Field customer calls and determine the type of assistance needed
- Assist inside sales, sales reps, customer service and management with quote generation to customers and prospects
- Complete projects and other duties as assigned

EDUCATION + EXPERIENCE

- Associates degree in business, marketing, engineering or 2 years related experience
- Knowledge of medical device manufacturing experience
- Knowledge of sales and sales process
- Excellent analytical, Surgical Instrument background or O.R., sterile processing device experience preferred
- Written and verbal presentation skills
- Ability to deliver technical information and presentations
- Strong negotiation and selling skills
- Inventive thinker with the ability to develop customer solutions
- Mechanically inclined with the ability to use basic tools
- Business related computer skills including Microsoft Office Suite

We offer a full complement of benefits including health, dental, life insurance, 401(k) and PTO.

Come work for a growing company that offers a fun, collaborative environment with work-family balance.

Qualified applicants should send their resume, cover letter and salary requirements to careers@innoviamedical.com.

EOE/Disabled/Veterans